



May 31, 2000

Dear PowerScan and StageWorks Users,

As you may be aware we have recently completed a move to our new location. We would like to take this opportunity to ensure that our install base has our new address and contact information. We apologize in advance for any inconvenience the move may have caused you.

Our new Address: PowerScan, Inc. 7 Pidgeon Hill Dr. Sterling, VA 20165	Our new Contact information: Main: (703) 430-8130 Tech Support: (877) 251-7915 Fax: (703) 430-7920
--	--

We would also like to take this opportunity to introduce you to our newest product. **IDEA** is PowerScan, Inc.'s new and exciting component based information capture system. With state of the art technology and versatility, **IDEA** can solve most every capture problem. **IDEA** puts control of the application and processing in the hands of the end user. No longer are you bound by what the software can do; you can use **IDEA** to easily create your own solutions. Simply point, click, and order the necessary processes and you are ready to capture your documents. **NO PROGRAMMING NECESSARY!!!**

In addition to ease and flexibility, **IDEA** offers a standards approach to application enhancements. All captured data is stored in an ODBC compliant data source¹. No longer is data stored in a proprietary format or in unsecured and unsafe ASCII text files. **IDEA** also provides access to Microsoft's Scripting Engine, which places the power of VBScript and Jscript, into the hands of the end user, enabling almost endless possibilities in customization and integration.

With introductory pricing² starting at \$600 dollars for **IDEA Capture** (TWAIN compatible scanners), \$850 for **IDEA Desktop** with PowerScan's proven scanner drivers, and **IDEA Enterprise** systems starting as low as \$12,600.00, PowerScan, Inc. has wrapped all this technology, power, and ease of use into an affordable and scalable capture product.

For more information or an evaluation copy of **IDEA** please contact PowerScan, Inc. We will work with you and your reseller to configure an **IDEA** system that is right for your capture and processing needs.

Sincerely,

Peter Snow
Director, Sales and Marketing
PowerScan, Inc.

¹ Currently certified – MS Access, MS SQL 7, and Oracle 8

² Introductory pricing is for a limited time only. Prices subject to change with out notice.

PowerScan, Inc
7 Pidgeon Hill Drive
Sterling, VA 20165

Main (703) 430-8227
Fax (703) 430-7920
Support (877) 251-7915

